

WHA / HCM Board of Directors Annual Retreat

August 17 – August 18, 2016 The Westin Riverfront Resort & Spa 126 Riverfront Lane, Avon, CO

Wednesday, August 17th

5:30 - 9:00 pm

Welcome Reception & Dinner – We'll meet for cocktails to start the retreat and catch up with one another. Join us for dinner and a discussion with representatives from Anthem, United Healthcare, Kaiser and RMHP. *As always, guests are welcome to join us!*

Thursday, August 18th

7:30 am Networking Breakfast – Hot breakfast buffet for Board Members & Guests, a wonderful way to start your morning!

8:15 am Welcome & Introductions – Larry Dupper, Board President & CFO, Valley View Hospital **Objectives and Overview for the Day** – Angelina Salazar, Vice President Outreach & Communications, WHA

8:30 am Business Meetings:

- HCM Business Meeting
- WHA Business Meeting

Building Member Service Organization Programs – Jessica Taylor, Vice President Business Strategies & Client Relations, WHA

- Performance of Current Programs
- Revenue Through a Transitional Care Program
- Regional Medical Transport
- Community Care Alliance Business Meeting David Ressler, Executive Director, Community Care Alliance
 - Transforming Clinical Practices
 - Value-Based Payment Critical Success Factors
 - New Board Member

9:45 am Strategic Direction 2017 – Angelina Salazar, Vice President Outreach & Communications, WHA

Goals for Financial Strength, Transforming for Tomorrow, IT Collaboration, Workforce Development –
 Angelina Salazar & Members

11:00 am Break

11:15 am Small Hospital Survival: Strategic Alternatives for Sustainability. A Case Review of Affiliations, Mergers,
Management & Acquisitions – Guest Speaker, Martie Ross, JD, Principal with Pershing, Yoakley & Associates
(PYA)

12:15 pm Lunch

1:00 pm Strategic Conversations – Martie Ross and Members

- Identify Member & WHA Critical Success Factors
- Where can members consolidate overhead functions?
- What kind of affiliations will support local healthcare?
- **3:15 pm** Next Steps Angelina Salazar & Larry Dupper
- 3:30 pm Adjourn